Volksbanken-Verbund

Update

Key Rating Drivers

Mutual Support Drives Group Ratings: Volksbanken-Verbund (VB-Verbund) is not a legal entity, but a medium-sized network of Austrian cooperative banks, whose cohesion is primarily ensured by their mutual support scheme. VB-Verbund's Issuer Default Ratings (IDRs) apply to each individual member bank.

Financials Strengthened Despite Pandemic: The Positive Outlook on VB-Verbund's Long-Term IDR mirrors the trends on Fitch Ratings' risk appetite and asset quality assessments. This reflects Fitch's view that the pandemic has not materially disrupted the gradual strengthening of VB-Verbund's financial profile, now relatively strong for a Viability Rating (VR) of 'bbb'.

Asset Quality Improved: As at larger domestic banks, the low impaired loans ratio has so far benefited from substantial state support that has helped contain unemployment and corporate defaults during the pandemic. Impaired loans inflows could rise moderately in 2022 as state aid is phased out and as second-order effects from the war in Ukraine materialise. However, we expect the four-year average impaired loans ratio to stay below 3% in the coming years.

Profitability Recovery in 2021: VB-Verbund's operating profit/risk-weighted assets (RWAs) rebounded to an exceptionally high 1.8% in 2021 owing to reversals of pandemic-driven loan loss allowances. We expect VB-Verbund to generate an operating profit of about 0.5%-1% of RWAs on a sustained basis, even in a continued low-rate environment.

Adequate Capitalisation Despite Repayment: The group's common equity Tier 1 (CET1) ratio is adequate in light of its low risk profile and despite its obligation to repay by end-2023 the EUR100 million still due to the Austrian state. This obligation will constrain the group's earnings retention until full repayment in 2023. The stable trend on the capital score reflects our view that the group will maintain an adequate buffer over its regulatory CET1 requirement of 9.8%.

Regulation Drives Funding Diversification: Stable, granular retail and SME deposits accounted for 78% of VB-Verbund's funding at end-2021. The group does not rely on debt markets for funding but has gradually restored its capital market access. It has issued covered bonds, additional Tier 1, Tier 2 and senior non-preferred debt (EUR500 million in 1H21) to comply with its minimum requirement for own funds and eligible liabilities (26.2% of RWAs by end-2024), as well as the requirements of the Supervisory Review and Evaluation Process.

Rating Sensitivities

Economic Setback: A rating downgrade is unlikely in the short term as indicated by the Positive Outlook. However, negative rating pressure could arise from spill-over effects of the war in Ukraine if they severely and durably derail Austria's post-pandemic economic recovery. In this event, rating pressure could reflect lower revenue and higher credit loss expectations than in our base case, especially if we expect the impaired loans ratio to rise above 4%, an operating profit/RWAs ratio below 0.5%, or a CET1 ratio below 11.5% without clear recovery prospects.

Resilient Financial Profile: An upgrade of the IDRs and VR would require resilient asset quality with an impaired loan ratio below 3% over the rating horizon and evidence the group will not loosen its risk appetite and standards after the pandemic. An upgrade would also be contingent on VB-Verbund sustainably maintaining an operating profit/RWAs ratio comfortably above 0.5% and a CET1 ratio above 12.5% following full repayment to the Austrian government.

Ratings

| Issuer Ratings Long-Term IDR Short-Term IDR | BBB F2 |
|--|-----------|
| Viability Rating | bbb |
| Support Rating Support Rating Floor | 5 NF |

Sovereign Risk

| Long-Term Foreign-Currency | AA+ |
|------------------------------|-----|
| Long-Term Local-Currency IDR | AA+ |
| Country Ceiling | AAA |

Outlooks

| Long-Term Foreign-Currency IDR | Positive |
|--|----------|
| Sovereign Long-Term Foreign- Currency IDR | Stable |
| Sovereign Long-Term Local- Currency IDR | Stable |

Applicable Criteria

Bank Rating Criteria (November 2021)

Related Research

Fitch Revises Volksbanken-Verbund's Outlook to Positive; Affirms Long-Term IDR at 'BBB' (September 2021) Volksbanken-Verbund (September 2021)

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Ratings Navigator

| Vo | lksban | ken-Ve | erbund | | | | ES | G Relevance: | | | Ratings | Banks Navigator |
|------|--------------|--------------------------|-----------------|--------------------------|---------------|---------------|--|--|------------------------|------------------|-------------------------|--------------------------|
| | Peer Ratings | Operating Environment | Company Profile | Management & Strategy | Risk Appetite | Asset Quality | Financi Earnings & Profitability | al Profile Capitalisation & Leverage | Funding & Liquidity | Viability Rating | Support Rating Floor | Issuer Default Rating |
| aaa | | | | | | | | | | aaa | AAA | AAA |
| aa+ | | | | | | | | | | aa+ | AA+ | AA+ |
| aa | | - T | | | | | | | | aa | AA | AA |
| aa- | | | | | | | | | | aa- | AA- | AA- |
| a+ | | | | | | | | | | a+ | A+ | A+ |
| a | | | | | | | | | | а | А | A |
| a- | | | | | | | | | | a- | A- | A- |
| bbb+ | | | - T | | | | | T | | bbb+ | BBB+ | BBB+ |
| bbb | | | | | | | - T | | | bbb | BBB | BBB Positive |
| bbb- | | | | | | | | | | bbb- | BBB- | BBB- |
| bb+ | | | | | | | | | | bb+ | BB+ | BB+ |
| bb | I | | | | | | | | | bb | вв | вв |
| bb- | | | | | | | | | | bb- | BB- | BB- |
| b+ | I | | | | | | | | | b+ | B+ | B+ |
| b | | | | | | | | | | b | в | в |
| b- | | | | | | | | | | b- | в- | в- |
| ccc+ | | | | | | | | | | ccc+ | CCC+ | CCC+ |
| ccc | | | | | | | | | | ccc | ccc | ccc |
| ccc- | | | | | | | | | | ccc- | ccc- | ccc- |
| сс | | | | | | | | | | сс | сс | сс |
| с | | | | | | | | | | с | с | с |
| f | | | | | | | | | | f | NF | D or RD |

| Bai | Bar Chart Legend | | | | | | | |
|-------|---|-------|-------------|--|--|--|--|--|
| Vert | Vertical bars – VR range of Rating Factor | | | | | | | |
| Bar (| Colours – Infl | uence | on final VR | | | | | |
| | Higher influence | | | | | | | |
| | Moderate influence | | | | | | | |
| | Lower influence | | | | | | | |
| Bar | Bar Arrows – Rating Factor Outlook | | | | | | | |
| 仓 | Positive 🗘 Negative | | | | | | | |
| Û | Evolving | | Stable | | | | | |

Significant Changes

War in Ukraine Will Weaken GDP Growth

Fitch has lowered its growth forecast for Austria to 3.3% from 4.6% for 2022 due to the expected economic spill-overs from Russia's invasion of Ukraine. The uncertain outlook on energy supply still presents a risk to Fitch's revised baseline growth assumptions. Austria sources 80% of its natural gas imports and 18% of its total energy consumption from Russia. Substituting Russian gas in the short term would be difficult and costly.

Fitch expects higher energy and food prices to dampen domestic demand, while exports to Russia, Ukraine and Belarus should all but cease (the share of total goods exports to these three countries is small, at 1.6% of Austria's total exports in 2021). Potential negative effects from supply chain disruptions and higher energy costs on the manufacturing sector will be partially offset by the continued recovery of private consumption following the pandemic. This is amid high household savings and an increase in international tourist arrivals (overnight stays in 2021) were still 50% below their 2019 level).

No Direct Exposure to Russia and Ukraine

The Austrian banking sector's direct exposure to Russia and Ukraine is moderate (2.8% of total exposures at end-2021 according to the European Banking Authority) and largely concentrated at Raiffeisen Bank International. VB-Verbund has no direct loan exposure to Russia, Ukraine or Belarus as it operates exclusively in Austria. The group also focuses on Austrian mass retail customers and micro businesses, which have virtually no ties to Russia and Ukraine. VB-Verbund also does not hold any security investments in these countries.

We therefore believe the group's asset quality is largely insulated from direct effects from the Ukrainian crisis. Indirect effects from a slowdown in economic growth and inflation are likely to weaken loan quality over the next two years, but we still expect the four-year average impaired loans ratio to remain below 3%, which underpins our positive outlook on the asset quality score.

Depletion of Austrian Banking Sector's DPS is Neutral for the Ratings

The failure and subsequent closure in 1Q22 of Sberbank Europe AG, the Austrian subsidiary of Russia's Sberbank, has depleted the paid-in resources of Einlagensicherung Austria, the deposit protection scheme (DPS) of which VB-Verbund is a member. VB-Verbund estimates it will have to bear a cost of EUR58 million through extraordinary contributions to replenish the DPS over the coming years. The amount is equivalent to about 40% of VB-Verbund's four-year average annual operating profit. However, VB-Verbund expects to recover this amount in full once Sberbank Europe has been wound down, which seems realistic in light of Sberbank Europe's favourable ratio of liquid assets to insured deposits at the time of its closure. In addition, the Austrian Financial Market Authority has closed three small DPS members unrelated to VB-Verbund in the past two years. This was due to fraud and severe governance failures. This requires the DPS members, including all banks in the VB-Verbund, to make additional contributions to the DPS until 2024, which Fitch believes is manageable for VB-Verbund.

Record High 2021 Profit Strengthens Capitalisation

VB-Verbund's record-high net income of EUR219 million in 2021 was mainly driven by a net release of provisions for pandemic-driven expected credit losses booked in 2020. Net fee income rose by 6% owing to higher asset management fees. However, loan growth, which was weaker than that of domestic peers due to VB-Verbund's prudent underwriting standards and limited appetite to attract new business during the pandemic, could not offset the pressure from persisting ultra-low interest rates, leading to a slight decline in net interest income.

We expect loan growth to pick up in 2022 as VB-Verbund has sufficient regulatory capital buffers to fund it (its CET1 ratio increased at end-2021 despite the repayment of EUR124 million of government participation rights). Loan demand should remain robust despite rising interest rates. In addition, the new macroprudential measures introduced by Austria's Financial Market Stability Board to tackle accelerating house prices are not particularly constraining. The group's operating expenses were stable in 2021 as higher contributions to the DPS offset the benefits of the strategic cost reduction programme. The group is also envisaging outsourcing some of its IT functions. This could reduce operating expenses to below EUR500 million a year, but we expect the cost-income ratio to remain above 70% in the next two years.

Summary Financials and Key Ratios

| - | 31 Dec | 31 Dec 21 | | 31 Dec 19 | 31 Dec 18 |
|--|--------|-----------------------|-----------------------|----------------------|-----------------------|
| | (USDm) | (EURm) | (EURm) | (EURm) | (EURm) |
| Summary income statement | · · · | | · · · | · · · | |
| Net interest and dividend income | 459 | 406 | 413 | 422 | 420 |
| Net fees and commissions | 287 | 253 | 239 | 230 | 234 |
| Other operating income | 19 | 17 | 9 | 78 | 11 |
| Total operating income | 764 | 676 | 662 | 730 | 664 |
| Operating costs | 583 | 515 | 512 | 534 | 568 |
| Pre-impairment operating profit | 181 | 160 | 150 | 196 | 96 |
| Loan and other impairment charges | -101 | -89 | 126 | 22 | -6 |
| Operating profit | 283 | 250 | 24 | 174 | 102 |
| Other non-operating items (net) | 1 | 1 | 33 | 5 | 21 |
| Тах | 36 | 32 | 37 | 31 | 8 |
| Net income | 248 | 219 | 20 | 149 | 115 |
| Other comprehensive income | 10 | 9 | 13 | -2 | -13 |
| Fitch comprehensive income | 258 | 228 | 33 | 146 | 102 |
| Summary balance sheet | | | | | |
| Assets | | | | | |
| Gross loans | 24,697 | 21,837 | 21,651 | 21,537 | 20,795 |
| - Of which impaired | 523 | 463 | 454 | 538 | 633 |
| Loan loss allowances | 309 | 273 | 364 | 286 | 293 |
| Net loans | 24,388 | 21,563 | 21,287 | 21,251 | 20,502 |
| Interbank | 290 | 257 | 438 | 431 | 470 |
| Derivatives | 130 | 115 | 170 | 143 | 127 |
| Other securities and earning assets | 2,990 | 2,644 | 2,898 | 2,850 | 2,718 |
| Total earning assets | 27,798 | 24,579 | 24,793 | 24,675 | 23,817 |
| Cash and due from banks | 7,828 | 6,921 | 3,944 | 2,072 | 1,732 |
| Other assets | 673 | 595 | 634 | 750 | 1,016 |
| Total assets | 36,300 | 32,095 | 29,370 | 27,496 | 26,564 |
| Liabilities | | | | | |
| Customer deposits | 25,727 | 22,747 | 22,154 | 21,729 | 21,555 |
| Interbank and other short-term funding | 4,294 | 3,797 | 1,884 | 412 | 595 |
| Other long-term funding | 2,681 | 2,371 | 1,972 | 1,985 | 1,037 |
| Trading liabilities and derivatives | 370 | 327 | 504 | 463 | 455 |
| Total funding and derivatives | 33,072 | 29,242 | 26,513 | 24,589 | 23,643 |
| Other liabilities | 589 | 521 | 518 | 562 | 940 |
| Preference shares and hybrid capital | 246 | 218 | 293 | 316 | 126 |
| Total equity | 2,392 | 2,115 | 2,047 | 2,028 | 1,855 |
| Total liabilities and equity | 36,300 | 32,095 | 29,370 | 27,496 | 26,564 |
| Exchange rate | | USD1 = EUR0.884173 | USD1 = EUR0.821963 | USD1 = EUR0.89015 | USD1 = EUR0.873057 |
| Source: Fitch Ratings, Fitch Solutions, VB-Verbund | | | | | |

Summary Financials and Key Ratios

| | 31 Dec 21 | 31 Dec 20 | 31 Dec 19 | 31 Dec 18 |
|--|-----------|-----------|-------------|-----------|
| Ratios (annualised as appropriate) | | | | |
| Profitability | | | | |
| Operating profit/risk-weighted assets | 1.8 | 0.2 | 1.2 | 0.7 |
| Net interest income/average earning assets | 1.7 | 1.7 | 1.7 | 1.8 |
| Non-interest expense/gross revenue | 76.1 | 77.3 | 73.1 | 87.1 |
| Net income/average equity | 10.5 | 1.0 | 7.3 | 6.4 |
| Asset quality | | | | |
| Impaired loans ratio | 2.1 | 2.1 | 2.5 | 3.0 |
| Growth in gross loans | 0.9 | 0.5 | 3.6 | 5.2 |
| Loan loss allowances/impaired loans | 59.1 | 80.2 | 53.2 | 46.2 |
| Loan impairment charges/average gross loans | -0.4 | 0.6 | 0.1 | 0.0 |
| Capitalisation | | | · · · · · · | |
| Common equity Tier 1 ratio | 14.4 | 14.1 | 12.9 | 12.1 |
| Fully loaded common equity Tier 1 ratio | 14.1 | 13.5 | 12.8 | 12.1 |
| Tangible common equity/tangible assets | 4.8 | 5.9 | 6.5 | 6.8 |
| Basel leverage ratio | 6.6 | 7.3 | 7.5 | 6.4 |
| Net impaired loans/common equity Tier 1 | 9.6 | 4.5 | 13.2 | 19.3 |
| Funding and liquidity | | | | |
| Gross loans/customer deposits | 96.0 | 97.7 | 99.1 | 96.5 |
| Liquidity coverage ratio | 223.7 | 194.0 | 142.1 | 133.0 |
| Customer deposits/total non-equity funding | 78.1 | 84.2 | 88.9 | 92.5 |
| Net stable funding ratio | 138.0 | 141.3 | 133.5 | 125.9 |
| Source: Fitch Ratings, Fitch Solutions, VB-Verbund | | | | |

Sovereign Support Assessment

| Support Factors | Positive | Neutral | Negative |
|--|----------|-----------------------|--------------|
| Sovereign ability to support system | | | |
| Size of banking system relative to economy | | \checkmark | |
| Size of potential problem | | √ | |
| Structure of banking system | | ✓ | |
| Liability structure of banking system | | ✓ | |
| Sovereign financial flexibility (for rating level) | | ✓ | |
| Sovereign propensity to support system | | | |
| Resolution legislation with senior debt bail-in | | | ✓ |
| Track record of banking sector support | | | \checkmark |
| Government statements of support | | ✓ | |
| Sovereign propensity to support bank | | | |
| Systemic importance | | ✓ | |
| Liability structure of bank | | ✓ | |
| Ownership | | ✓ | |
| Specifics of bank failure | | ✓ | |

VB-Verbund's Support Rating and Support Rating Floor reflect Fitch's view that senior creditors can no longer rely on full extraordinary state support. This is driven by the EU's Bank Recovery and Resolution Directive, which has been in force in Austria since 2015.

Environmental, Social and Governance Considerations

VB-Verbund's highest level of ESG credit relevance is a score of '3'. This means ESG issues are credit neutral or have only a minimal credit impact, either due to their nature or the way in which they are being managed by the group.

| Credit-Relevant ESG Deriva | ation | | | | | | | Overa | all ESG Scal |
|--|-----------|---|--|---|---|-----------------------|---|---------------|-----------------|
| | l has exp | ating drivers osure to compliance risks including fair lending practices, mis-selling, repo | ossession/foreclosure practices, consum | er data protection (data security) but this has | key driver | 0 | issues | 5 | |
| very low impact on the Governance is minima | | nt to the rating and is not currently a driver. | | | driver | 0 | issues | 4 | |
| | | | | | potential driver | 5 | issues | 3 | |
| | | | | | not a rating driver | 4 | issues | 2 | |
| | | | | | | 5 | issues | 1 | |
| Environmental (E) | | | | | | | | | |
| General Issues | E Score | Sector-Specific Issues | Reference | E Scale | | | | | |
| GHG Emissions & Air Quality | 1 | n.a. | n.a. | 5 ESG sc | Read This Page cores range from 1 levant and green (1 | | | color grad | ation. Red (|
| Energy Management | 1 | n.a. | n.a. | | vironmental (E), S al components of th | | | | |
| Nater & Wastewater Management | 1 | n.a. | n.a. | 3 Specific | score. General Is Issues unique to ector-specific issue | a partic | ular industry grou | p. Scores | are assigne |
| Waste & Hazardous Materials Management; Ecological Impacts | 1 | n.a. | n.a. | 2 sector-s box hig | pecific issues to the hlights the factor(s d in Fitch's credit ar | e issuing) within | g entity's overall c | redit rating | . The Refer |
| Exposure to Environmental mpacts | 2 | Impact of extreme weather events on assets and/or operations and corresponding risk appetite & management; catastrophe risk; credit concentrations | Company Profile; Management & Strategy; Risk Appetite; Asset Quality | 1 The Cro | edit-Relevant ESG | Derivat | | | |
| Social (S) | | | | | ignifies the credit credit rating. The t | | | | |
| General Issues | S Score | Sector-Specific Issues | Reference | | rize the issuing enti | | | | |
| Human Rights, Community Relations, Access & Affordability | 2 | Services for underbanked and underserved communities: SME and community development programs; financial literacy programs | Company Profile; Management & Strategy; Risk Appetite | 5 of the is | tifies some of the r ssuing entity's credi s a brief explanatior | t rating | (corresponding wi | | |
| Customer Welfare - Fair Messaging, Privacy & Data Security | 3 | Compliance risks including fair lending practices, mis-selling, repossession/foreclosure practices, consumer data protection (data security) | Operating Environment; Company Profile; Management & Strategy; Risk Appetite | criteria. | ication of ESG iss The General Is | sues a | nd Sector-Speci | fic Issues | draw on |
| abor Relations & Practices | 2 | Impact of labor negotiations, including board/employee compensation and composition | Company Profile; Management & Strategy | | ation standards p sible Investing (P SASB). | | | | |
| Employee Wellbeing | 1 | n.a. | n.a. | | references in the s tor Details box on p | | | er to Secto | r as display |
| Exposure to Social Impacts | 2 | Shift in social or consumer preferences as a result of an institution's social positions, or social and/or political disapproval of core banking practices | Company Profile; Financial Profile | 1 | | | Ū | | |
| Governance (G) | | | | | CREE | IT-REL | EVANT ESG S | CALE | |
| General Issues | G Score | Sector-Specific Issues | Reference | G Scale H | ow relevant are E, | | | | |
| Management Strategy | 3 | Operational implementation of strategy | Management & Strategy | 5 5 | the rating important | on an in e within | key rating driver tha dividual basis. Equi Navigator. | valent to "hi | igher" relative |
| Governance Structure | 3 | Board independence and effectiveness; ownership concentration; protection of creditor/stakeholder rights; legal /compliance risks; business continuity; key person risk; related party transactions | Management & Strategy; Earnings & Profitability; Capitalisation & Leverage | 4 4 | rating in c relative in | ombinat | , not a key rating dri ion with other factor e within Navigator. | s. Equivaler | nt to "modera |
| Group Structure | 3 | Organizational structure; appropriateness relative to business model; opacity; intra-group dynamics; ownership | Company Profile | 3 3 | managed | in a way | to rating, either ver that results in no ir er" relative importar | npact on the | e entity rating |
| inancial Transparency | 3 | Quality and frequency of financial reporting and auditing processes | Management & Strategy | 2 2 | Irrelevant | to the er | ntity rating but relev | ant to the se | ector. |
| | | | | 1 1 | Irrelevant | to the er | ntity rating and irrele | evant to the | sector. |
| | | | | | | | | | |

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